

# Martin Abel

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## Appointments

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Assistant Professor of Economics, Bowdoin College, 2022 { present  
Assistant Professor of Economics, Middlebury College, 2017 { 2022  
Research Affiliate, Institute for the Study of Labor (IZA), 2019-present  
Affiliate, Abdul Latif Jameel Poverty Action Lab (J-PAL), 2020-present

## Education

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Ph.D., Public Policy, Harvard University, May 2017  
Primary Fields: Labor Economics, Development Economics, Behavioral Economics  
MPA in International Development, Harvard Kennedy School, 2010  
Diplom in Economics, Friedrich-Schiller University of Jena, 2008

## Publications (Peer-Reviewed)

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"Do Workers Discriminate Against Female Bosses?" **Journal of Human Resources** **Accepted**

"Socially Optimal Mistakes? Debiasing COVID-19 Mortality Risk Perceptions and Prosocial Behavior" with T.Byker and J.Carpenter; **Journal of Economic Behavior & Organization** 183 (2021): 456-480

"The Value of Reference Letters: Experimental Evidence from South Africa" with R.Burger, P.Piraino; **American Economic Journal: Applied Economics**, 12.3 (2020): 40-71.

"Changing Gambling Behavior through Experiential Learning" with S.Cole, B.Zia.; **World Bank Economic Review**, (2020)

"Long-run Effects of Forced Resettlement: Evidence from Apartheid South Africa"; **Journal of Economic History**, 79(4) (2020): 915-953.

"Bridging the Intention-Behavior Gap: Increasing Job Search and Employment through Action Planning" with R.Burger, E.Carranza, P.Piraino; **American Economic Journal: Applied Economics**, 11.2 (2019): 284-301.

"Unintended Labor Supply Effects of Cash Transfer Programs: Evidence from South Africa's Old Age Pension"; **Journal of African Economies**, 28.5 (2019): 558-581.

## Working Papers

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"Labor Market Discrimination and Sorting: Evidence from South Africa". **Revisions Requested**

"Pro-social Behavior in the Time of COVID-19: The Effect of Private and Public Role Models" (with W.Brown) **Revisions Requested**.

"The Effect of Manager Gender and Performance Feedback: Experimental Evidence from India" (with D.Buchman) **Revisions Requested**

## Ongoing Work

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\Causal Effect of Endogenously Set Goals" (with M.Kremer, T.Harigaya, J.Zhu)  
\Tailoring Motivational Messages" (with M.Kremer, T.Harigaya, J.Zhu)  
\Barriers to Female Labor Force Participation in Saudi Arabia (with R.Hanna and R.Pande)  
\Reducing Youth Employment in Morocco (with A.John)  
\Can Temporary Wage Incentives Increase Formal Employment? Experimental Evidence from Mexico" (with E.Carranza, K.Geronomic, M.E.Ortega)  
\Choice Over Compensation Schemes and Worker Effort" (with R.Burger)  
\Name Discrimination" (with R.Burger)

## Other Publications

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\Youth Employment in South Africa" (2014) with M.Blair, R.Fabregas, K.Gumede, M.Leibbrandt ; in **Youth and Employment in Sub-Saharan Africa: Working but Poor**, Routledge.  
\China's Development Policy in Africa" (2008) with G.Pehnel; SA Institute for International Affairs.

## Presentations

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2022: Bowdoin College, IFPRI, Wellesley College (LACDEV), Amherst College  
2021: John Hopkins U, Williams College, Bristol U, Kiel U, U Cape Town, Boston U (NEUDC)  
2020: Rotterdam U., SOLE, Dartmouth College (NEUDC), LACVDEV, World Bank, Harvard U (MEL)  
2019: Harvard Kennedy School (EPOD), U Mass Amherst, World Bank, Colby College (LACDEV)  
2018: U Vermont, U Mass Amherst (NEEW), U Zurich, Williams College  
2017: World Bank, Tufts (NEUDC), Middlebury College, Stockholm School of Economics, Bates College,  
2016: MIT (NEUDC), Bowdoin College, U Mass Amherst (NEEW), Vassar College (LACDEV)  
2015: Brown U (NEUDC), UC San Diego (PacDev), U Cape Town, Stellenbosch U  
2014: Boston U (NEUDC), Yale U, Oxford (CSAE)

## Research Grants

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2022: Grant for Innovation in Diversity and Inclusion (AEA), w. J.Berazneva  
2021 - 2022: Harvard University Morocco Employment Lab, with A.John  
2019 - 2020: World Bank Gender Innovation Lab  
2016 - 2019: Saudi Arabia Labor Market Research Fund, with R.Hanna and R.Pande  
2015 - 2017: Gender Innovation Lab, with R.Burger and P.Piraino  
2014 - 2017: Programme to Support Pro-poor Policy (South Africa), joint with R.Burger and P.Piraino

## Refereeing

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American Economic Journal, Applied Economics, American Economic Review, American Economic Review: Insights, American Law and Economics Review, Economic Development and Cultural Change, Economic Inquiry, Economic Journal, Health Economics, Journal of Development Economics, Journal of Economic History, Journal of Economic Behavior and Organizations, Journal of European Economic Association, Journal of Human Resources, Journal of Political Economy, Journal of Political Economy: Microeconomics, Journal of Public Economics, Management Science, Quarterly Journal of Economics, Review of Development Economics, Review of Economics and Statistics, World Bank Economic Review, World Development, Economic History of Developing Regions, Health Psychology and Behavioral Medicine, PLOS One

## Teaching

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Labor Economics, Bowdoin College (2022)

Microeconomics, Bowdoin College (2022)

Senior Thesis Workshop, Middlebury College (2020)

Microeconomic Theory, Middlebury College (2017-2020)

Economics of Discrimination, Middlebury College (2017-2020)

Economic Development Policy Design (2016), Harvard University (TF)

Econometrics (2011), University of Cape Town

Introductory Economics (2009), Harvard University (TF), **Distinction in Teaching Award**

## Other Professional Experience

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Research Manager, J-PAL Africa, Cape Town, South Africa, 2010-2012

Consultant, UNICEF, Jaipur, India, 2009

Visiting Scholar, Institute for the World Economy, Kiel Germany, 2007